

The most
famous and
classic
titles in
the history

500

Gogi

RYU KI-WOON MOON JUNG-HOO

MOON MYEONG-JU HAN BYEONG-HUN

CHAPTER 20
THE BAEKMA VALLEY (1)

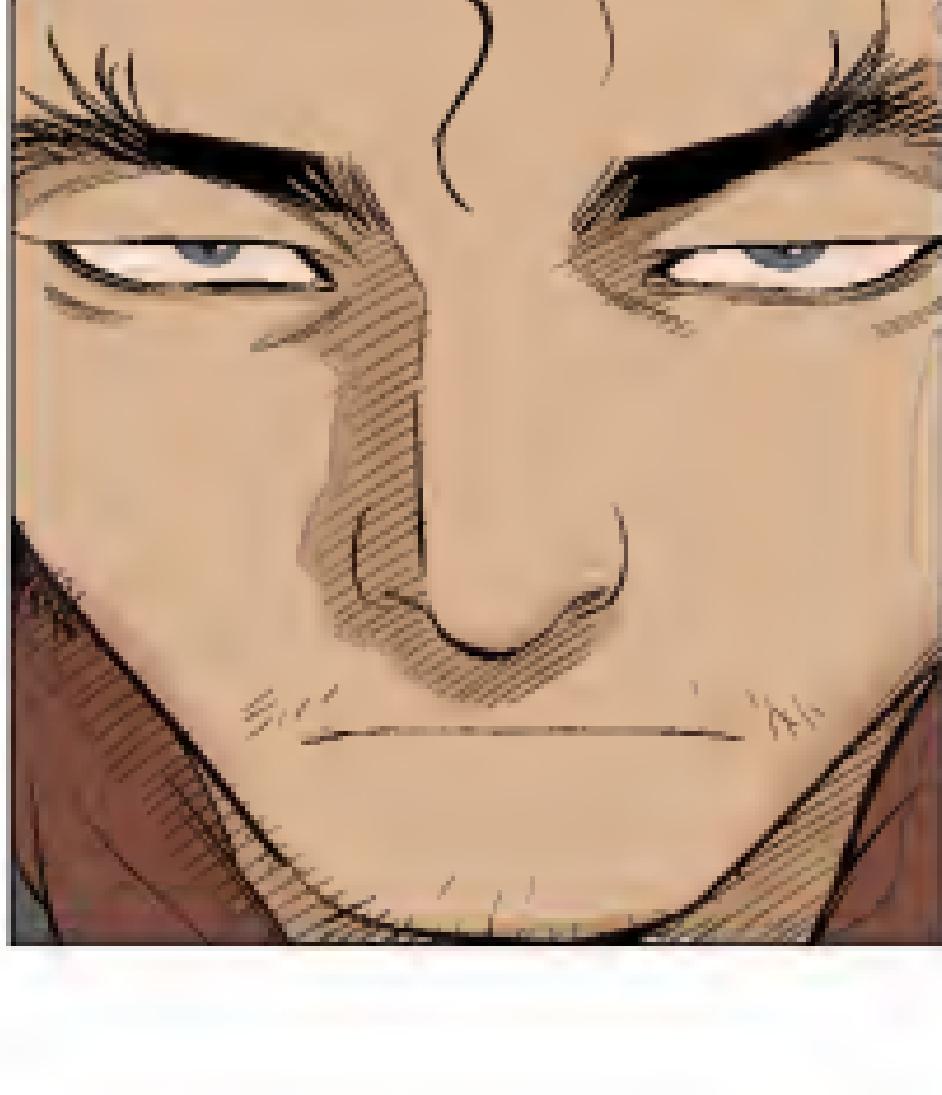




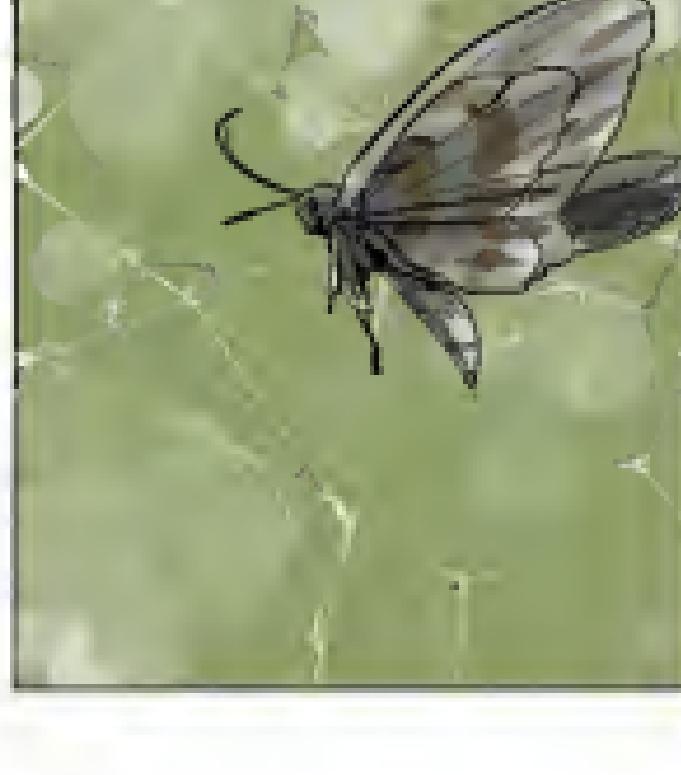
IT'S ALWAYS
THE SAME.



THE REACTIONS PEOPLE SHOW
WHEN THEY LEARN OF MY PAST.



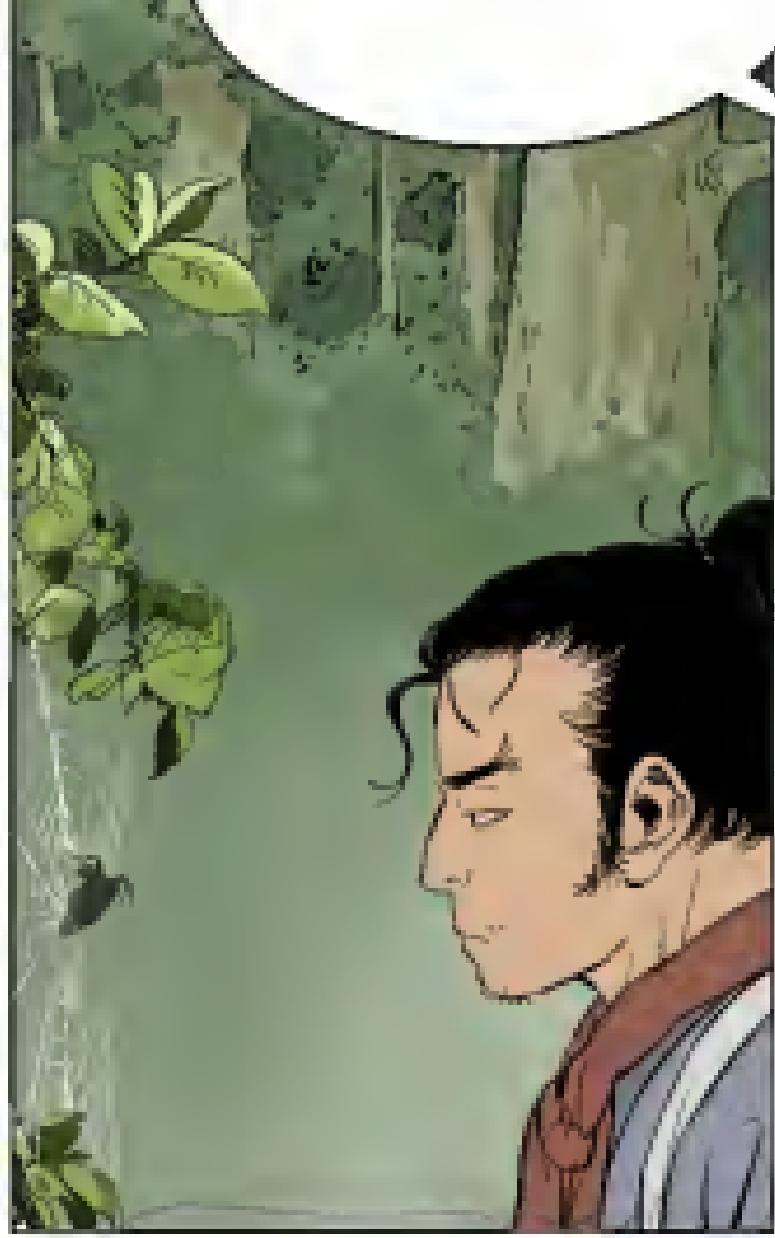
PANIC, FEAR, HORROR.

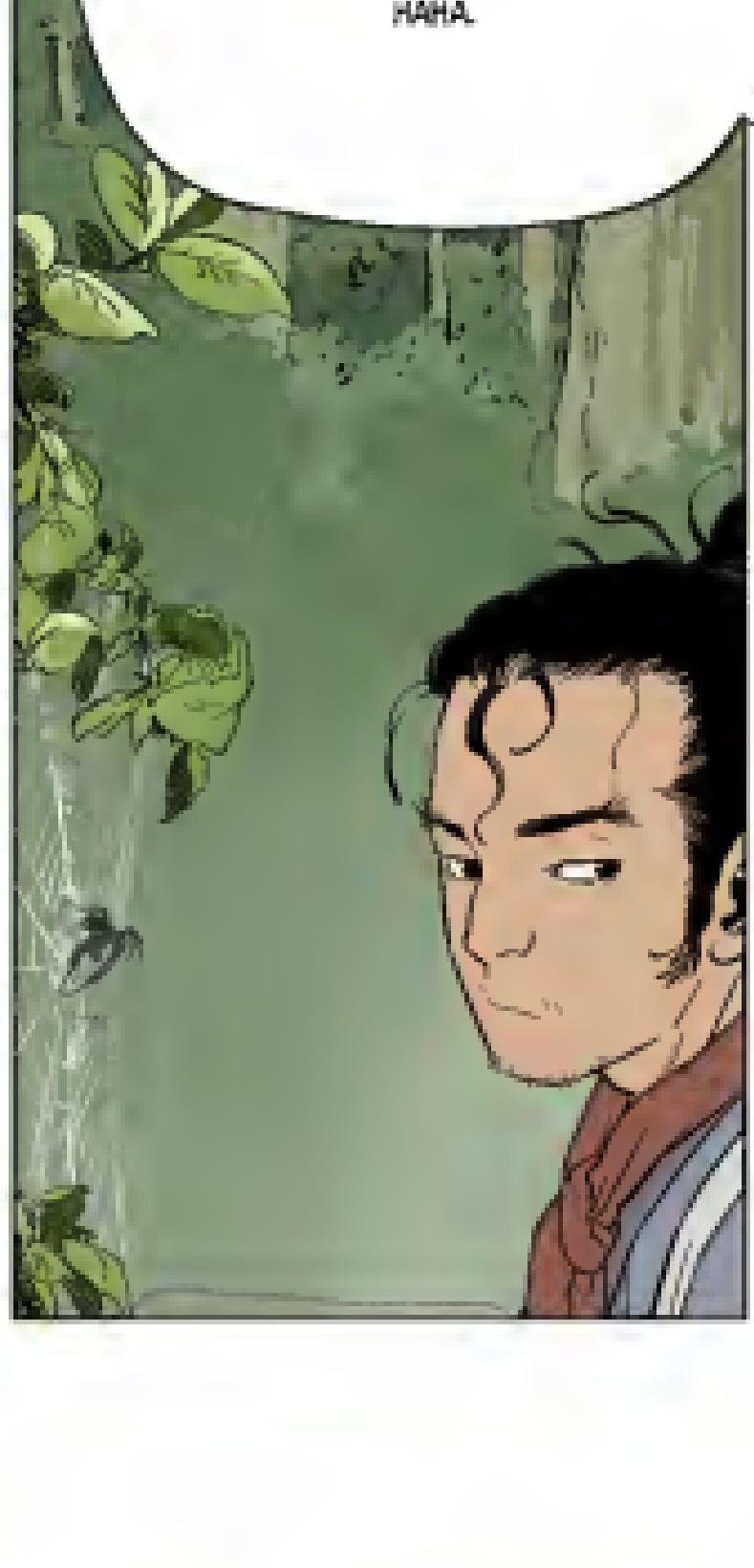


DISGUST... CONTEMPT.



YES, OF COURSE.





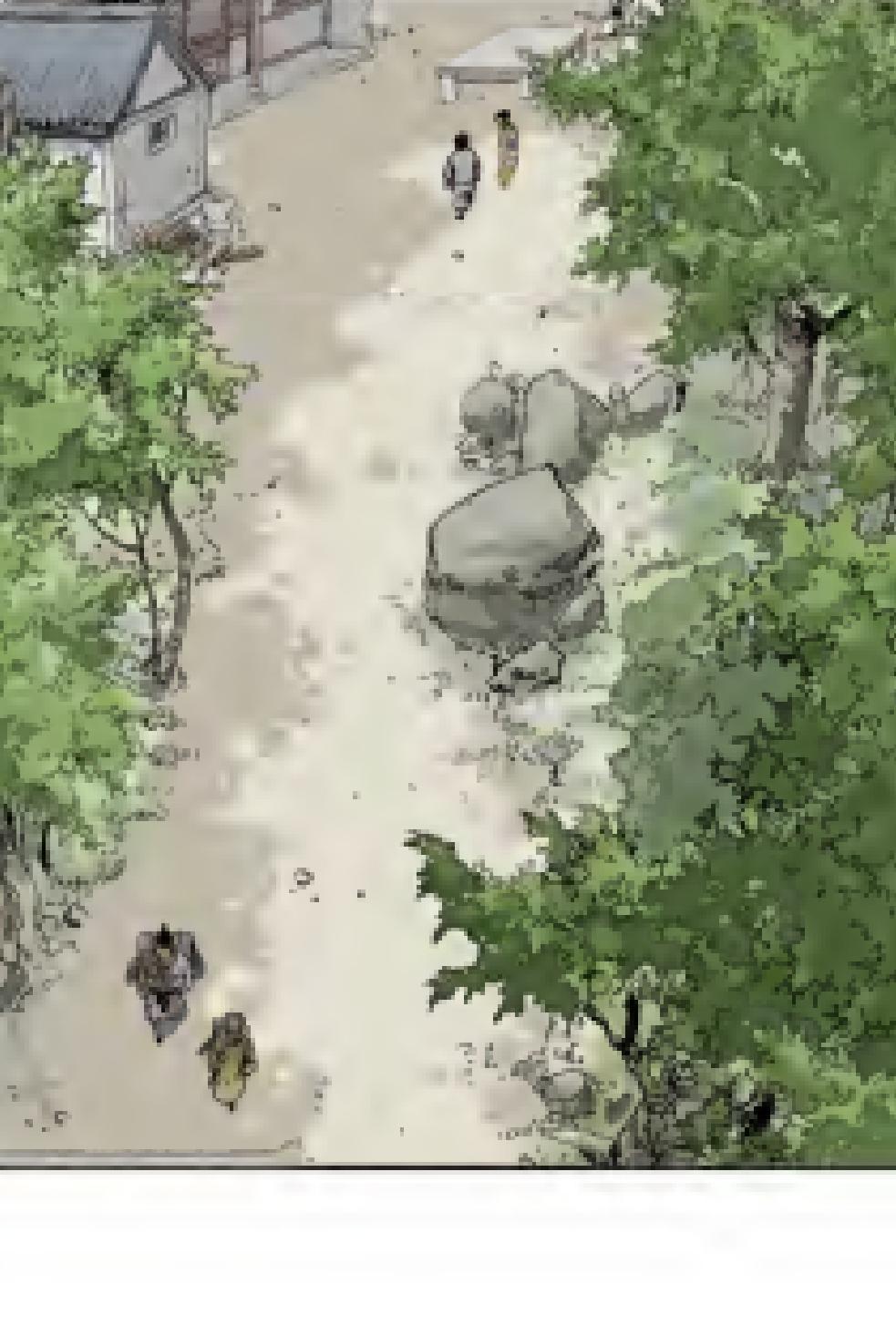
IF THE ACTUAL
ITEM YOU RECEIVE
IS DIFFERENT FROM
THIS ONE OR ISN'T TO
YOUR SATISFACTION,
THEN YOU DON'T HAVE
TO GO THROUGH WITH
YOUR PURCHASE.
RAHA.



RIGHT,
THIS PLEASE
STAMP YOUR
SEAL ON THIS
TEMPORARY
CONTRACT.



THE ITEM WILL
BE DELIVERED IN
TWO TO THREE
DAYS





HOW
WAS IT?

HMM?



AH... RIGHT... YOU...
WERE AMAZING.



THREE SALES
ALREADY THIS
MORNING. IT'S NOT
A FEAT I COULD
EVEN DREAM OF

HMM...

SO... HAVE
YOU LEARNED
SOMETHING?

...

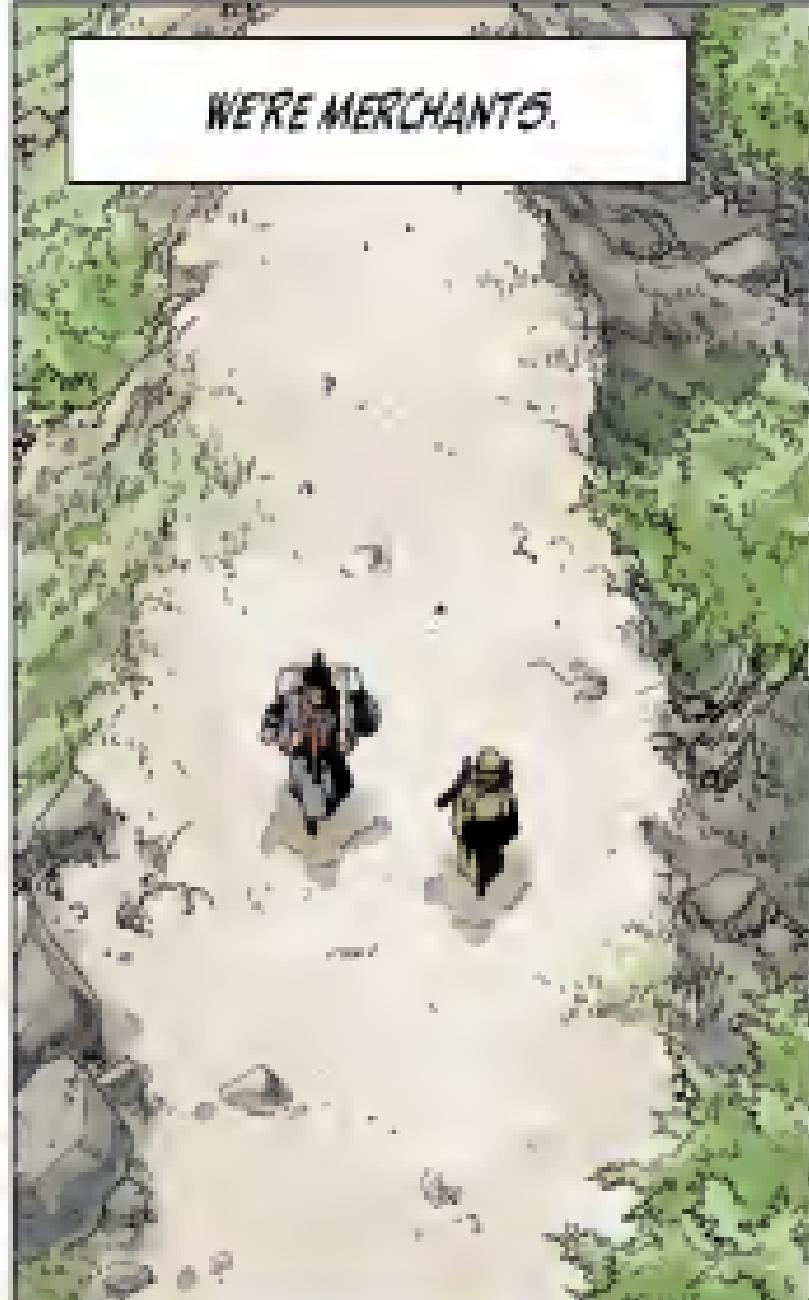
WELL... NO,
NOT YET...

HMM...

THERE'S NO NEED
TO BE IMPATIENT. TAKE IT
SLOW AND LEARN ONE
THING AT A TIME.

R-Right...
...

WE'RE MERCHANTS.



BUT UNLIKE REGULAR MERCHANTS,
WHO VISIT MARKETS AND LAY OUT
THEIR WARES TO SELL, WE FOLLOW
A BRAND NEW SALES CONCEPT WHICH

INVOLVES VISITING EACH CUSTOMER'S
HOME TO SELL OUR GOODS.



IT'S CALLED THE
DOOR-TO-DOOR
SALES METHOD...

SO...



UNLIKE CONVENTIONAL, PASSIVE SALES PRACTICES THAT INVOLVE MERELY MEETING DEMAND...

...THE KEY TO THIS METHOD LIES IN ACTIVELY CREATING 'DEMAND' ITSELF.



IT MEANS THAT YOUR JOB REQUIRES YOU TO CONVINCE CONSUMERS THAT THEY 'MUST PURCHASE' THESE PRODUCTS!



WE DEAL IN ALL SORTS OF COMMODITIES, FROM DAILY NECESSITIES LIKE SALT TO HOUSEHOLD ITEMS, MEDICAL SUPPLIES, AND EVEN CARTS.



WE'VE SUCH A DIVERSE PRODUCT CATALOGUE THAT IT'D BE QUICKE TO LOOK FOR AN ITEM THAT WE DON'T CARRY.

APPARENTLY, THIS TYPE OF SALES STARTED

WHEN SMALL MERCHANTS, TIRED OF THE HIGH-HANDED TACTICS OF LARGE MERCHANT HOUSES, BANNED TOGETHER

AND FORMED THEIR OWN LARGE ASSOCIATION.

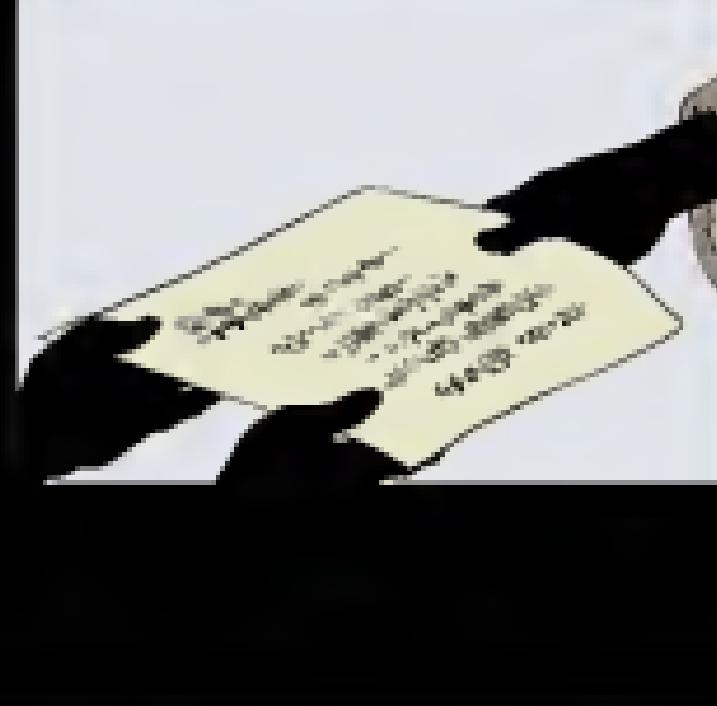
BUT I DON'T REALLY KNOW THE DETAILS.



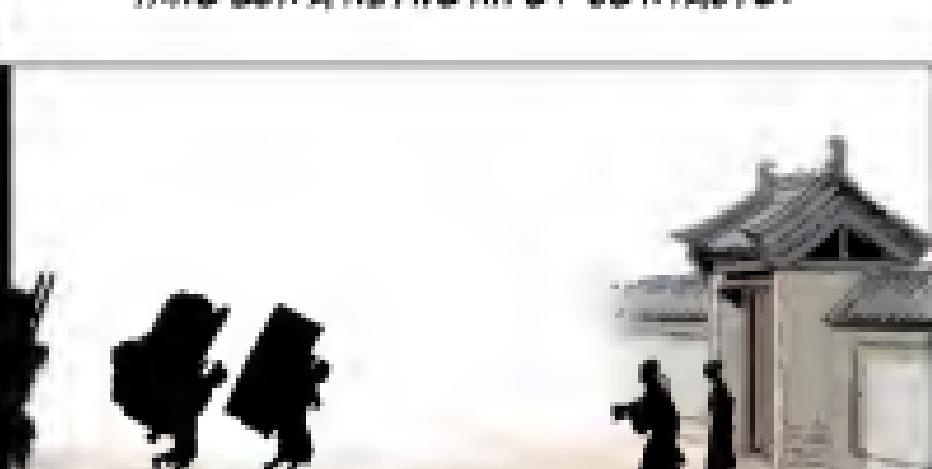
ANYWAY, WE CARRY SAMPLES OF SMALL ITEMS TO SHOW DIRECTLY TO POTENTIAL BUYERS. AND FOR LARGER ITEMS THAT DON'T FIT INSIDE OUR BACKPACKS, WE HAVE BROCHURES WITH ILLUSTRATIONS AND DESCRIPTIONS.



*IF A CUSTOMER WANTS
TO BUY AN ITEM, WE DRAFT A
TEMPORARY CONTRACT...*



*...AND TAKE IT TO AN ASSOCIATION
BRANCH AT THE MIDWAY ASSEMBLY
POINT, WHICH THEN DELIVERS THE ITEM TO
THE CUSTOMER AS QUICKLY AS POSSIBLE
THROUGH A NETWORK OF CONTACTS.*



*FOR EVERY
SALE YOU MAKE,
YOU'LL GET A 10%
CUT OF THE
PROFIT.*



RIGHT, AND
THAT CONCLUDES
OUR TRAINING
SESSION.

LASTLY, PLEASE
REPEAT AFTER ME
'OUR COMPANY'S
MOTTO!'



I'LL
**SELL MY
PRIDE!**



**I'LL
SELL MY
PRIDE--!**



BUT, SINCE I STARTED THIS

WORK A MONTH AGO, I COULDNT

EVEN MAKE A SINGLE SALE...



GOT A
PROBLEM WITH
WTA KEEP STARING
AT ME?

WANT
A WORD
FILLA?

THE HELL IS IT
A DIME TO LOOK
WITH MY EYES?

I'M NOT
GOOD AT DEALING
WITH OTHER PEOPLE.

SO SELLING STUFF TO
STRANGERS HAS NEVER

GONE TO WORK.

TALKING TO ME
IS ALL BLABBER AND
YOU TALK NONSENSE.

AFTER A MONTH WITH NOTHING TO SHOW FOR IT, MY BRANCH MANAGER HAD ENOUGH AND PAIRED ME WITH AN EXPERIENCED SENIOR MEMBER.



I GUESS THEY WANT ME TO WATCH AND LEARN FROM HIM, BUT

IF I DON'T MAKE ANY SALES SOON,

I'LL PROBABLY GET SACKED.



DID YOU SAY
YOUR NAME WAS...
WOOBOK?

YES,
THAT'S RIGHT.
IT'S WOOBOK,
CHA WOOBOK.





ARE YOU
MARRIED?

YES, WITH
THREE KIDS.

OUCH.



YOU SHOULD WORK
A BIT HARDER THEN, FOR
YOUR FAMILY'S SAKE.

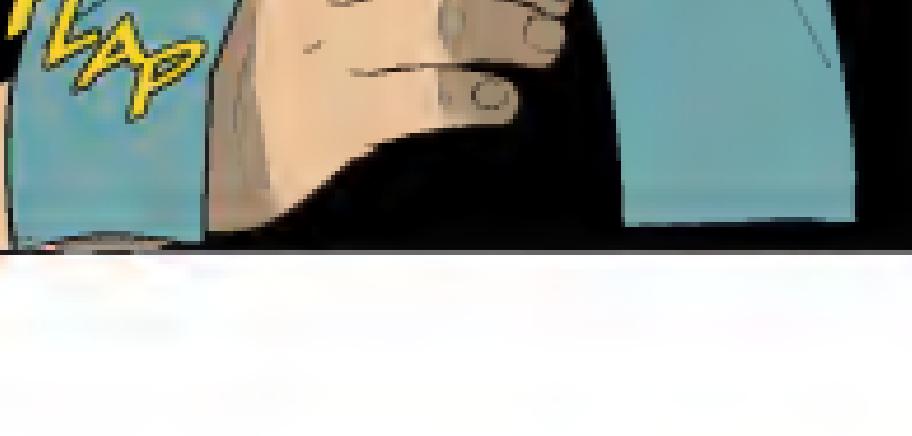
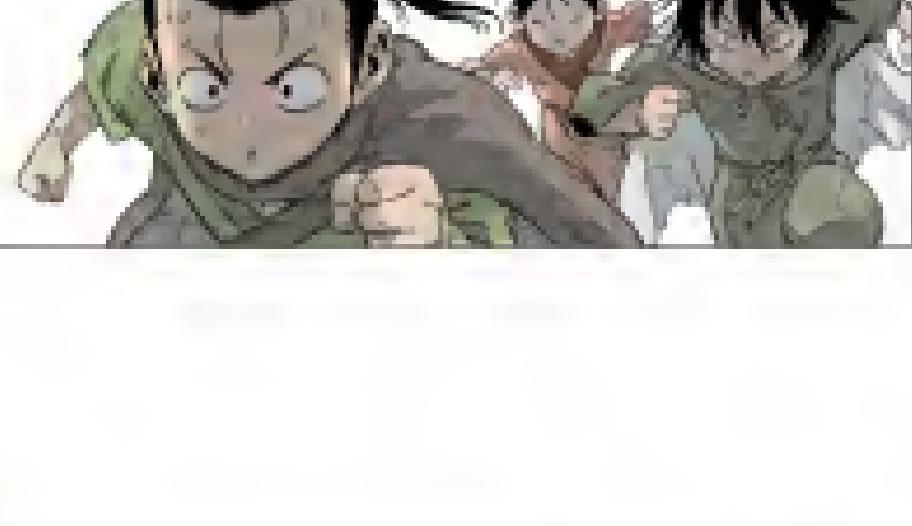
I-I
SHOULD.
YES.

...

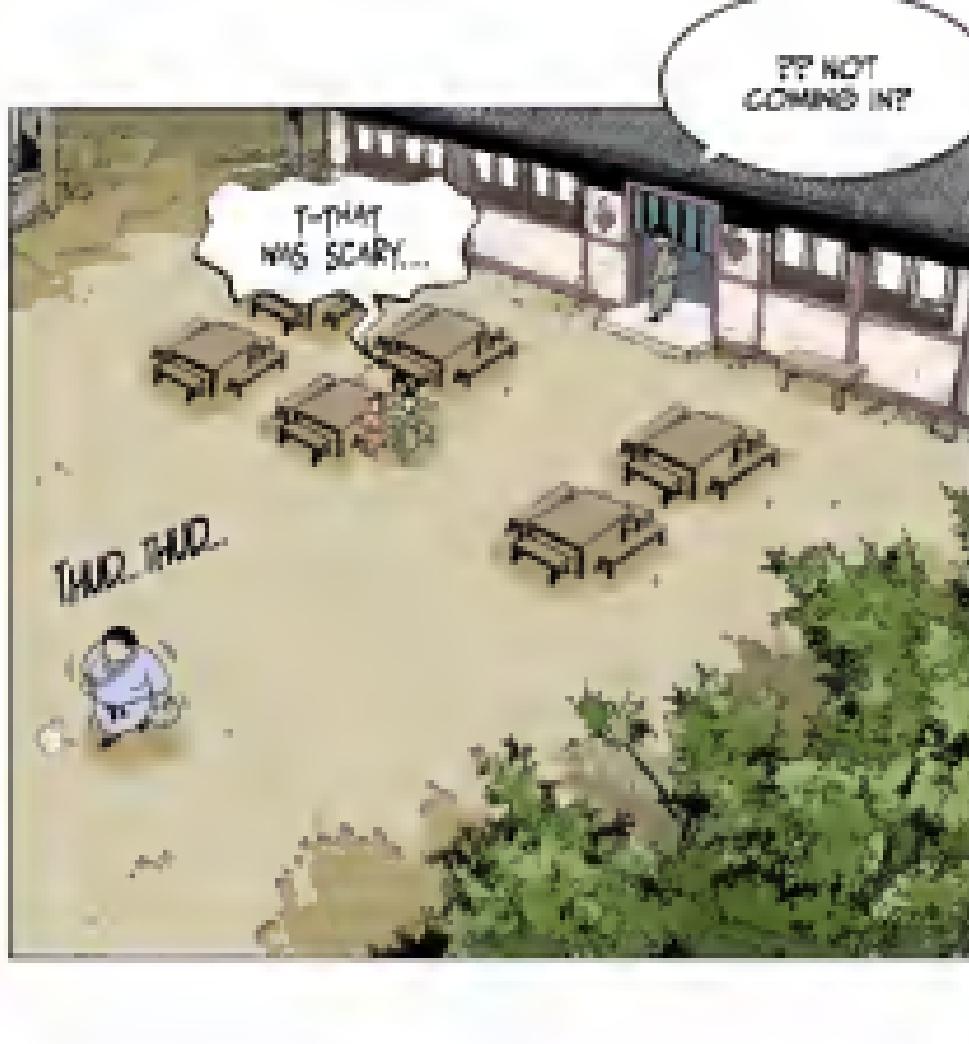
...

MY KIDS...
I WONDER IF THEY'RE
EATING PROPERLY.

THE MONEY GRAMMA
ISN'T SITTIN' DOWN TO









I TOLD YOU
KIDS TO WAIT
FOR ME.

YET YOU CAME ALL
THE WAY HERE. WHAT
AM I GOING TO DO
WITH YOU?



W-HO
ARE YOU?

DO YOU
KNOW US,
MISS?





JUST WHAT KIND OF
MAKEUP DID SHE PUT ON
THAT EVEN HER OWN KIDS
DON'T RECOGNISE HER?

I KNOW,
RIGHT.

I GUESS YOU
PEPPAS DON'T
KNOW...

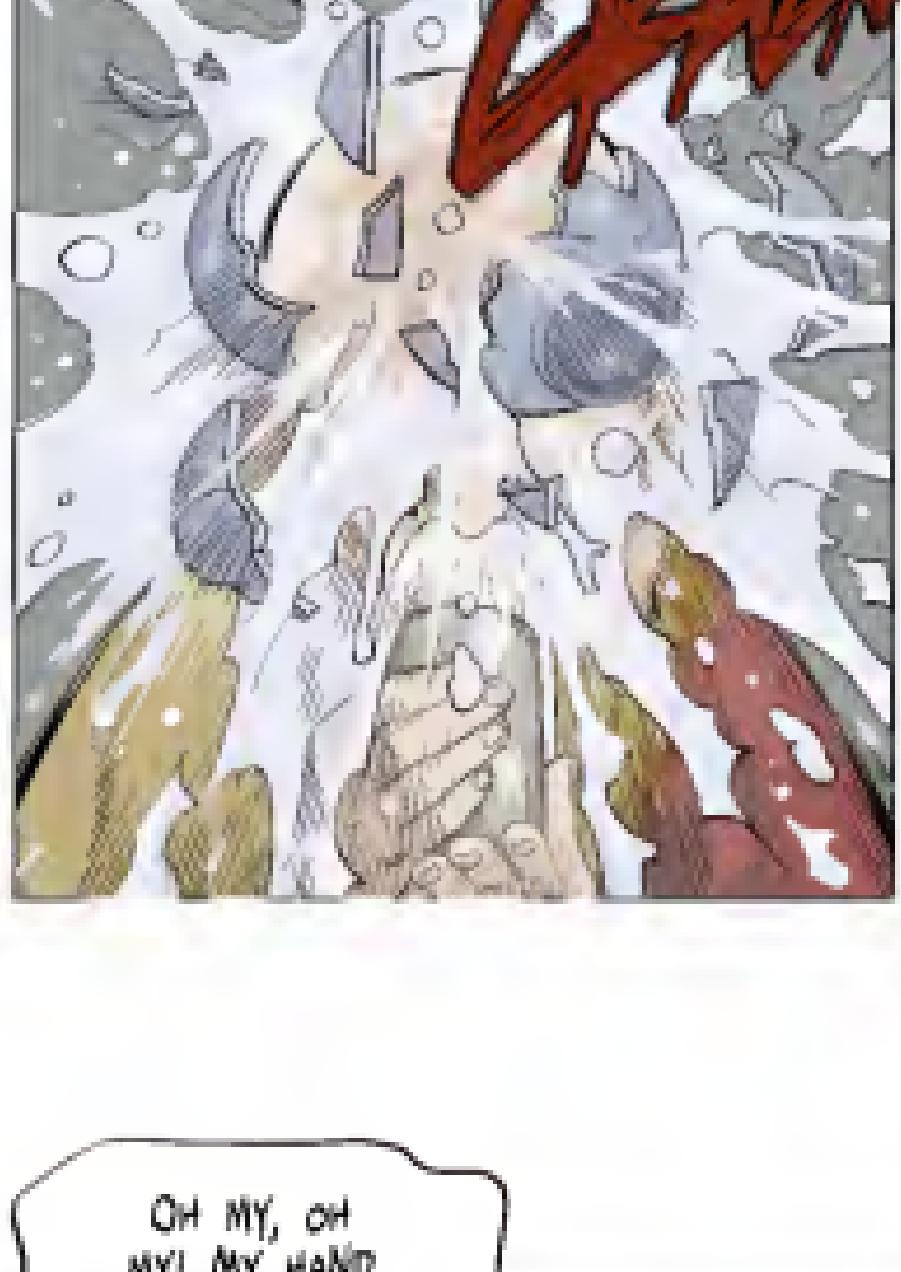
THAT ~~old~~ ~~sister~~ OVER
THERE HAS BEEN FAMOUS
FOR HER MAKEUP MASTERY
SINCE WAY BACK.

HUH?
~~old~~ ~~sister~~

WHO DO
YOU MEAN?

WHO ELSE
BUT ~~THE~~ CHO...

CRASH



OH MY, OH
MY! MY HAND
SLIPPED!

WAAAH

E-ELDER

OH DEAR! WINE
SPLASHED ON YOUR
CLOTHES, RIGHT?

NO, WINE ON MY
CLOTHES ISN'T THE
PROBLEM HERE...

PLEASE
WAKE UP,
ELDER—!

DIDN'T WE JUST
SEE SOMETHING
REALLY SCARY...?!



COME ON, KIDS.
IT'S PRETTY HECTIC IN
HERE, SO PLAY OUTSIDE
UNTIL MOM'S FINISHED
NOW.

I DON'T
WANNA...

SOB...

BIG
BRO.





WE'RE SO BORED.

NOTHIN' MUCH I CAN DO, KIDS.



OUR MOUTHS, ESPECIALLY...!

JOIN THE CLUB!

DUN DUN



ALRIGHT... SIT

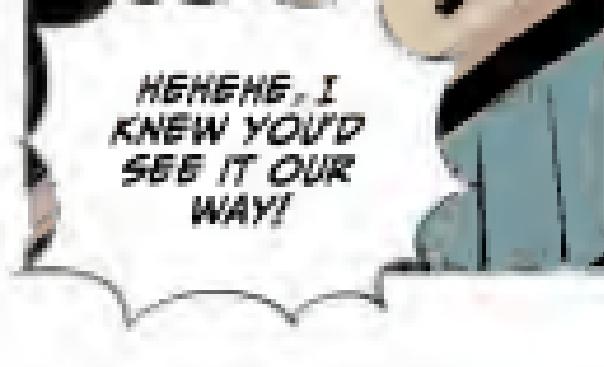
TIGHT FOR A BIT. I'LL

GO TO THE CHEF AND

USE YOU GUYS AS AN

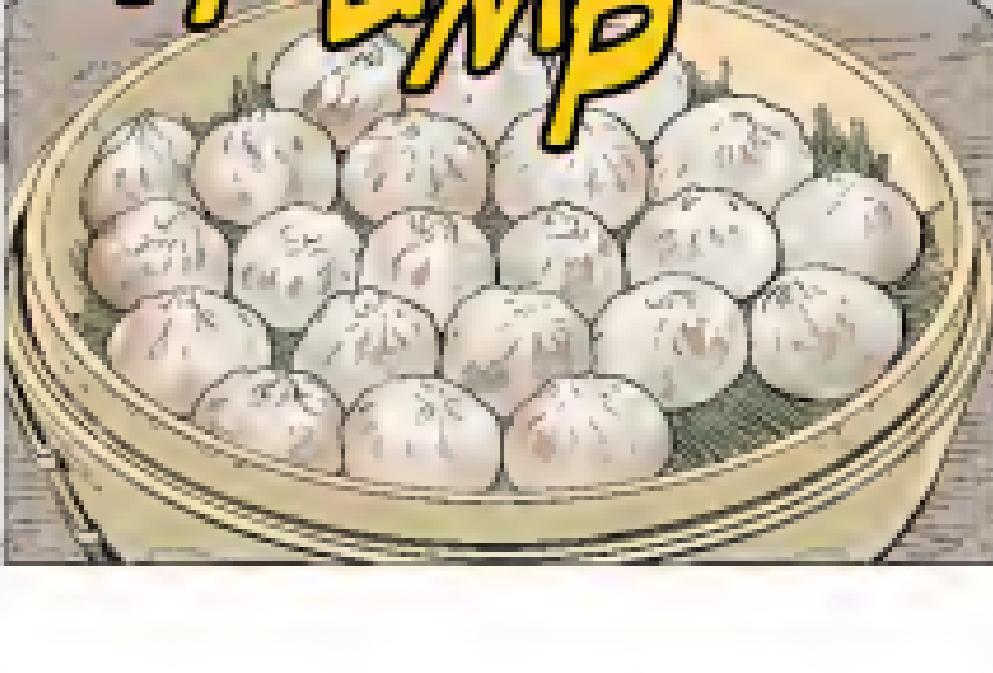
EXCUSE TO DO SOME

NEGOTIATING.



HEHEHE, I
KNEW YOU'D
SEE IT OUR
WAY!

THUMP



WOW.

SUCCESS - ❤



THANKS
FOR THE
CHOW, BIG
SIS - 🎶

THANKS.



HOLD IT,
YOU.



HMM...



BAT NOW
AND AND MIDNIGHT
SNACK FOR YOU!



WHY ANTCHA
EATING, BIG BRO?

UHH,
DON'T MIND ME AND
JUST DIG IN...
OOO

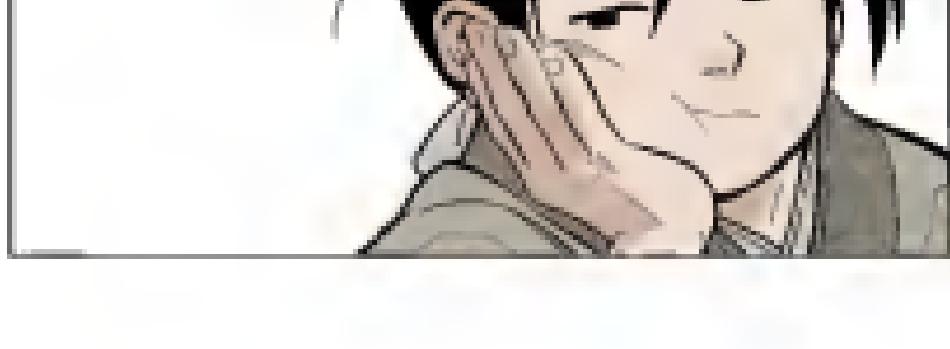
IS IT 'CAUSE
BIG SIS YEAH
CALLED YOU A
PATTY?

HEHE...

BY THE
WAY...



YOUR DAD'S STILL
NOT COMING HOME
OFTEN THESE DAYS?



UH HUH.

HE SOMETIMES
COMES HOME LATE
AT NIGHT AND LEAVES
EARLY IN THE
MORNIN'.

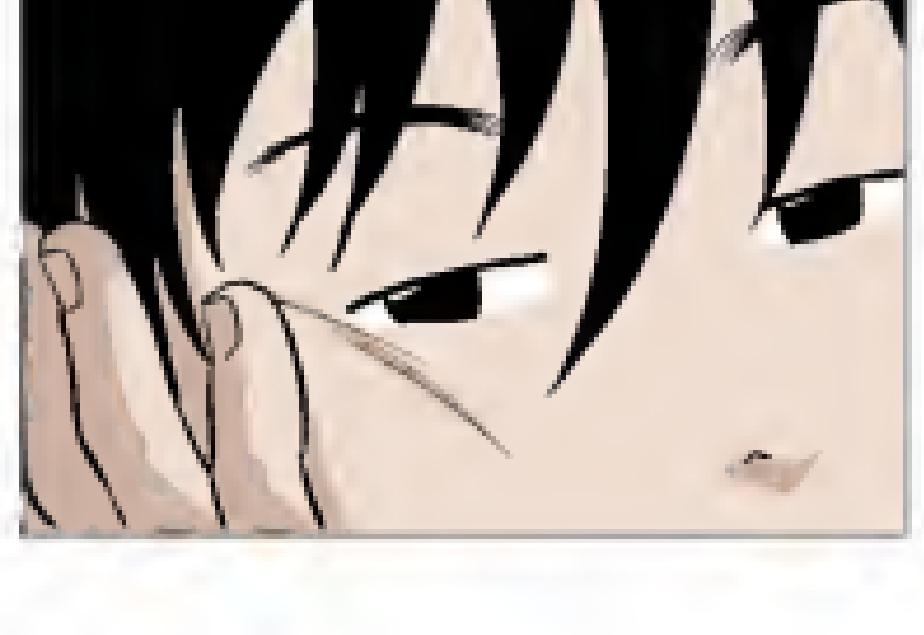


HE SAID HE'S GONNA
MAKE A TON OF MONEY
THIS TIME AND LET US
EAT MEAT UNTIL OUR
TUMMIES BURST.

HEE HEE



SOUNDS
NICE.



WISH I COULD
EAT AS MUCH MEAT AS
I WANT UNTIL MY TUMMY
BURSTS TOO...



?





WHAT'RE
YOU DALLYING FOR?

Y-YES, I'M
COMING.
HAPPY